

# C.DRIVE 2025 Sales Trainee

## Vaše náplň práce

- New business acquisition (order intake)
- Account receivable management
- Annual productivity / engineering change / VAVE, etc. commercial topics negotiation
- New product promotion
- White-spot customer development
- Business opportunities and customer volume demand / budget planning
- Customer relationship maintenance
- Market / competitor intelligence tracking
- Customer strategy development & regular update

## Váš profil

### Education

- Excellent Bachelor or Master degree
- Fluent English (additional language beneficial)
- Majored in Electronic, Automotive Engineering related

### Practical Experience

- At least 6 months of practical experience internships or projects in an industrial related working field is preferred
- Fresh graduates or max 2 years of working experience in respective functions

## Co nabízíme

### Personality

- Creativity and ability to think out of the box
- Intercultural and communication skills
- Pro-active team player
- Entrepreneurial thinking
- Strong Customer and Quality mindset
- Eagerness to grow and quick learner

Ready to drive with Continental? Take the first step and fill in the online application.



ID pracovní pozice  
**REF78804X**

Lokalita  
**Yang Pu Qu**

Úroveň vedení lidí  
**Vedení sebe**

Flexibilita práce  
**Práce v kanceláři**

Právnícká osoba  
**Continental Holding China Co., Ltd.**