

# Regional Manager for Supplier Development

## Your tasks

We are seeking a dynamic and strategic Global Manager for Supplier Development to join our team in Yang Pu Qu, China. In this pivotal role, you will lead our worldwide supplier development initiatives, driving continuous improvement and fostering strong partnerships with our global supplier network.

- Develop and implement strategic plans to enhance supplier performance and capabilities across our global supply chain
- Collaborate with cross-functional teams to identify areas for supplier improvement and cost reduction opportunities
- Lead supplier assessment and selection processes, ensuring alignment with organizational goals and quality standards
- Design and execute supplier development programs to address performance gaps and drive continuous improvement
- Analyze supplier performance metrics and implement data-driven strategies to optimize supplier relationships
- Negotiate contracts and agreements with key suppliers to ensure favorable terms and conditions
- Manage a team of supplier development professionals, providing mentorship and guidance
- Travel internationally to conduct on-site supplier audits and improvement initiatives
- Develop and maintain strong relationships with suppliers, fostering a culture of collaboration and innovation
- Implement risk management strategies to mitigate supply chain disruptions and ensure business continuity

## Your profile

- Bachelor's degree in Supply Chain Management, Business Administration, or related field; Master's degree preferred
- Minimum 7-10 years of experience in supplier development or related field, with a proven track record of implementing successful supplier improvement initiatives
- Extensive knowledge of global supply chain operations and supplier quality management practices
- Strong proficiency in supply chain management tools and methodologies
- Excellent negotiation skills and ability to influence stakeholders at all levels
- Demonstrated experience in project management and cross-functional team leadership
- Advanced data analysis skills and experience with performance metrics and reporting
- Proficiency in continuous improvement methodologies such as Six Sigma or Lean
- Strong risk assessment and mitigation skills in a global supply chain



Job ID  
**REF77489A**

Location  
**Yang Pu Qu**

Leadership level  
**Leading Self**

Job flexibility  
**Remote Job**

Legal Entity  
**ContiTech Holding China Co., Ltd**

context

- Exceptional cross-cultural communication and relationship-building abilities
- Fluency in Mandarin Chinese and English is required
- Experience working with international suppliers and managing global teams
- Professional certifications such as CPSM or CSCP are a plus

## **Our offer**

The well-being of our employees is important to us. That's why we offer exciting career prospects and support you in achieving a good work-life balance with additional benefits such as:

- Training opportunities
- Mobile and flexible working models
- Sabbaticals
- and much more...

Sounds interesting for you? [Click here to find out more.](#)

Ready to drive with Continental? Take the first step and fill in the online application.

## **About us**

Continental develops pioneering technologies and services for sustainable and connected mobility of people and their goods. Founded in 1871, the technology company offers safe, efficient, intelligent and affordable solutions for vehicles, machines, traffic and transportation. In 2022, Continental generated sales of €39.4 billion and currently employs around 200,000 people in 57 countries and markets.