

Legal Counsel Associate - Commercial Real Estate

Your tasks

HOW YOU WILL MAKE AN IMPACT

SG 11

The role involves comprehensive legal support for a company's commercial operations, focusing on the negotiation and drafting of a wide range of domestic and international contracts, including agreements with customers, suppliers, and business partners. In addition, this role will require the ability to handle topics pertaining to commercial matters, as business needs arise.

- Review, negotiate and draft various domestic and international commercial contracts with customers, dealers/distributors, suppliers and business partners, including service agreements, pricing and supply agreements, component purchases, equipment purchases and installation agreements, lease and bailment agreements.
- Provide counsel to the commercial real estate team, including drafting, review and negotiation of purchase and sale agreements, construction contracts, leases, title review, easements, SNDA agreements, and tenant estoppel certificates (in coordination with outside counsel).
- Provide legal and business advice necessary to support all company business areas and corporate functions with daily operations. Regularly recurring topics may include federal and quasi-federal contract negotiations, government incentives, digital topics and support, brand enforcement, bankruptcy, M&A, and customs and trade compliance.
- Collaborate with marketing and communication teams to review advertising and product materials and press releases, as well as draft and negotiate sponsorships, licenses, releases, and trade show arrangements.
- Counsel and train employees on bid and contract review processes and other relevant legal, compliance, and risk management issues, best practices and corporate strategies.
- Manage customer and supplier disputes and formal litigation matters which may necessitate managing outside counsel.
- Manage corporate governance for all North American legal entities, supporting oversight of internal company mergers, board and shareholder/member resolutions and corporate filings.
- Must have ability to explain complex, challenging issues in a clear manner to all levels of the organization, including senior management.
- Must have ability to work directly with and gain client confidence to encourage and continue the proactive use of in-house legal counsel.



Job ID
REF77469J

Field of work
Law & Intellectual Property

Location
Fort Mill

Leadership level
Leading Self

Job flexibility
Hybrid Job

Legal Entity
Continental Tire the Americas, LLC

Your profile

WHAT YOU BRING TO THE ROLE

- Bachelor's Degree and JD Degree from ABA Accredited Law School
- Admitted to the Bar in at least one state
- 5+ years experience as an attorney in a corporation, law firm or both
- Experience with UCC Article 2 and reviewing, negotiating and drafting various domestic and international commercial contracts
- Ability to work with international clients and colleagues
- Solid judgment and business acumen and understanding of business operations.
- Self-motivated and efficient, with good business judgment and analytical skills
- Forward-thinking and creative, with the confidence to present and advocate for the implementation of ideas and continuous improvement of and compliance with internal transactional policies and procedures
- Demonstrated ability to prioritize effectively and to make and implement tough and potentially unpopular decisions
- Clear understanding and adherence to ethical principles, company values, codes of conduct and corporate policies
- Legal Authorization to work in the US is required. We will not sponsor individuals for employment visas now or in the future for this job opening
- Relocation can be offered if needed

ADDITIONAL WAYS TO STAND OUT

- Admitted to the Bar in North and/or South Carolina
- Work experience in a global manufacturing and technology company
- Tire and/or Automotive industry experience
- 7+ years experience as an attorney in a corporation, law firm or both

Our offer

THE PERKS

- Immediate Benefits
- Robust Total Rewards Package
- Paid Time Off
- Volunteer Time Off
- Tuition Assistance
- Employee Discounts, including tire discounts
- Competitive Bonus Programs
- Employee 401k Match
- Diverse & Inclusive Work Environment with 20+ Employee Resource groups.
- Hybrid Work
- Employee Assistance Program
- Future Growth Opportunities, including personal and professional
- And many more benefits that come with working for a global industry leader!

All your information will be kept confidential according to EEO guidelines.

EEO-Statement:

EEO / AA / Disabled / Protected Veteran Employer. Continental offers equal employment opportunities to all qualified individuals, without regard to unlawful consideration to race, color, sex, sexual orientation, gender identity, age, religion, national origin, disability, veteran status, or any other status protected by applicable law. In addition, as a federal contractor, Continental complies with government regulations, including affirmative action responsibilities, where they apply. To be considered, you must apply for a specific position for which Continental has a current posted job opening. Qualifying applications will be considered only for the specific opening(s) to which you apply. If you would like to be considered for additional or future job openings, we encourage you to reapply for other opportunities as they become available. Further, Continental provides reasonable accommodations to qualified individuals with a disability. If you need assistance in the application process, please reply to Careers@conti-na.com or contact US Recruiting at 248.393.5566. This telephone line and email address are reserved solely for job seekers with disabilities requesting accessibility assistance or an accommodation in the job application process. Please do not call about the status of your job application, if you do not require accessibility assistance or an accommodation. Messages left for other purposes, such as following up on an application or non-disability related technical issues, will not receive a call back.

Ready to drive with Continental? Take the first step and fill in the online application.

About us

Continental develops pioneering technologies and services for sustainable and connected mobility of people and their goods. Founded in 1871, the technology company offers safe, efficient, intelligent, and affordable solutions for vehicles, machines, traffic, and transportation. In 2023, Continental generated sales of €41.4 billion and currently employs around 200,000 people in 56 countries and markets.

Tire solutions from the Tires group sector make mobility safer, smarter, and more sustainable. Its premium portfolio encompasses car, truck, bus, two-wheel, and specialty tires as well as smart solutions and services for fleets and tire retailers. Continental delivers top performance for more than 150 years and is one of the world's largest tire manufacturers. In fiscal 2023, the Tires group sector generated sales of 14 billion euros. Continental's tire sector employs more than 56,000 people worldwide and has 20 production and 16 development sites. Are you ready to shape the future with us?