

## Sales Coordination

### Tus actividades

Main tasks:

Verify and execute the internal acquisition process from an administration point of view.

Explanation: Focus on:

- Quality Certification (IATF 16949 / TS 16949) standards, rules
- Verify all sales conditions (e.g. price, warranty, payment terms, etc)
- Data entry of purchase orders, SAP, LEO etc.
- Planning data (Budget, Volume, Sales etc.)
- PCIS related processes
- Ensure data and acquisition documents related to level are archived (FIDES)

### Tu perfil

We are looking for:

- Bachelor's Degree or similar (or higher) in Mechanical / Electrical Engineering / Chemical and/or B2B Marketing or similar degree of education.
- Professional Experience: >2 years of experience in sales in the automotive business.
- Intercultural / International Experience: Regional/ Intercultural experience, multi-customer experience, ability to communicate in English.

### Lo que ofrecemos

What we offer:

- **The 13th salary** - Paid once a year, in December;
- **Meal tickets** - With a value of 40 Ron;
- **Hybrid schedule** - Work-life balance is important, so we offer a flexible schedule. Please agree on this with your superior;
- **Private Health Insurance** - Health is the most important, so we offer you a medical subscription through Signal Iduna;
- **Referral bonuses** - We encourage colleagues to refer new candidates to us and, at the same time, to get the chance to receive a bonus;
- **Bookster** - Feed your body and your mind. You can borrow books and you'll receive them at the office;
- **Sports benefits** - It's important to stay active, so we offer you the 7Card;
- **Discounts at our partners** - We collaborate with different vendors, and we receive discounts for various products/ services like rubbers, restaurants, kindergartens, etc;
- **System for Rewarding Improvement Ideas** - We have an internal improvement program (Continental Idea Management) that allows



Job ID  
**REF76914D**

Área de trabajo  
**Marketing y Ventas**

Ubicación  
**Timișoara**

Nivel de liderazgo  
**Autoliderazgo**

Flexibilidad laboral  
**Trabajo Híbrido**

Unidad jurídica  
**S.C. ContiTech Romania S.R.L.**

you to come up with ideas and to be honored with an attractive bonus (this is established by the CIM team according to your improvement idea);

- **Happy days** - If you or your child is getting married, or you become a parent, you receive some extra free days;
- **Life events celebration** - If your family is growing, we praise your newborn with a bonus;
- **Unfortunate events** - In case of unhappy events in your life, we support you by offering you free days and financial support (handled on a case-by-case basis);
- **Extra vacation days** - You begin with 22 vacation days/year, and starting with the 3rd year with us, we offer you 1 more day of vacation and, afterward from 2 to 2 years you'll get one more extra day (the maximum you can achieve is 27);
- **Transport from the Timisoara area** - You can choose to come with the bus provided by the company if you'll work from the plant location/office;
- **Professional development** - Many opportunities to develop yourself within the company;
- **Diversity and multicultural mindset** - We encourage you to join us no matter who, where, or what you are. We have colleagues from different nations and a variety of languages are spoken in our company.

Ready to drive with Continental? Take the first step and fill in the online application.

## Acerca de nosotros

Original Equipment Solutions (OESL) is emerging as a stand-alone global leader in the automotive sector, with over 17,000 employees and €2 billion in annual sales. Operating in 15 countries across 35 locations, including technology centers, OESL will build on Continental's rich legacy to deliver high-quality parts to major OEMs and commercial vehicle customers worldwide.