

Sales Coordination

Your tasks

Main tasks:

Verify and execute the internal acquisition process from an administration point of view.

Explanation: Focus on:

- Quality Certification (IATF 16949 / TS 16949) standards, rules
- Verify all sales conditions (e.g. price, warranty, payment terms, etc)
- Data entry of purchase orders, SAP, LEO etc.
- Planning data (Budget, Volume, Sales etc.)
- PCIS related processes
- Ensure data and acquisition documents related to level are archived (FIDES)

Your profile

We are looking for:

- Bachelor's Degree or similar (or higher) in Mechanical / Electrical Engineering / Chemical and/or B2B Marketing or similar degree of education.
- Professional Experience: >2 years of experience in sales in the automotive business.
- Intercultural / International Experience: Regional/ Intercultural experience, multi-customer experience, ability to communicate in English.

Our offer

What we offer:

- **The 13th salary** - Paid once a year, in December;
- **Meal tickets** - With a value of 40 Ron;
- **Hybrid schedule** - Work-life balance is important, so we offer a flexible schedule. Please agree on this with your superior;
- **Private Health Insurance** - Health is the most important, so we offer you a medical subscription through Signal Iduna;
- **Referral bonuses** - We encourage colleagues to refer new candidates to us and, at the same time, to get the chance to receive a bonus;
- **Bookster** - Feed your body and your mind. You can borrow books and you'll receive them at the office;
- **Sports benefits** - It's important to stay active, so we offer you the 7Card;
- **Discounts at our partners** - We collaborate with different vendors, and we receive discounts for various products/ services like rubbers, restaurants, kindergartens, etc;
- **System for Rewarding Improvement Ideas** - We have an internal improvement program (Continental Idea Management) that allows



Job ID
REF76914D

Field of work
Marketing and Sales

Location
Timișoara

Leadership level
Leading Self

Job flexibility
Hybrid Job

Legal Entity
S.C. ContiTech Romania S.R.L.

you to come up with ideas and to be honored with an attractive bonus (this is established by the CIM team according to your improvement idea);

- **Happy days** - If you or your child is getting married, or you become a parent, you receive some extra free days;
- **Life events celebration** - If your family is growing, we praise your newborn with a bonus;
- **Unfortunate events** - In case of unhappy events in your life, we support you by offering you free days and financial support (handled on a case-by-case basis);
- **Extra vacation days** - You begin with 22 vacation days/year, and starting with the 3rd year with us, we offer you 1 more day of vacation and, afterward from 2 to 2 years you'll get one more extra day (the maximum you can achieve is 27);
- **Transport from the Timisoara area** - You can choose to come with the bus provided by the company if you'll work from the plant location/office;
- **Professional development** - Many opportunities to develop yourself within the company;
- **Diversity and multicultural mindset** - We encourage you to join us no matter who, where, or what you are. We have colleagues from different nations and a variety of languages are spoken in our company.

Ready to drive with Continental? Take the first step and fill in the online application.

About us

Original Equipment Solutions (OESL) is emerging as a stand-alone global leader in the automotive sector, with over 17,000 employees and €2 billion in annual sales. Operating in 15 countries across 35 locations, including technology centers, OESL will build on Continental's rich legacy to deliver high-quality parts to major OEMs and commercial vehicle customers worldwide.