

# Global Category Lead Buyer- SNAP APAC

## Tvoji zadaci

Develop a material and supplier strategy. Conduct market analysis including scanning new suppliers, ensure that Continentals requirements are reflected in the strategy, drive the strategy definition process with cross-functional partners, Document and implement the strategy in all BAs worldwide

Conduct supplier evaluation and reflect its result into supplier strategy

Drive negotiations to constantly improve the cost situation of ContiTech with the support of cross-functions

Develop new sourcing markets and a global bundle opportunity cross all BAs

Develop and execute state of the art negotiation concepts

Negotiate non conformance cost with suppliers

Ensure fulfillment of all necessary requirements by negotiating and concluding legally binding contracts with the respective suppliers

Ensure the supplier contracts to be documented and issued on time

Ensure in time implementation of correct Purchasing data in the respective IT-systems

Responsibility for monthly controlling and correction of local data and target achievement

Actively influence the sourcing process through Supplier selection, Negotiation of prices & closure of contracts, and Sourcing decision

Bundle the whole demand of ContiTech for own category

Leading ad-hoc projects Globally or per BA related to Reinforcements

Leading Cost-out projects, shortages and crisis management relating to Reinforcements

Support re-design or the cost saving activities

Drive improvement programs with suppliers

Support of material price planning and definition of forecasts for annual rebates and material price deviations

Ensuring short- mid- and long-term material supply of all related production facilities under consideration of optimized cost, quality and technological aspects



ID posla  
**REF76848V**

Sektor  
**Purchasing**

Lokacija  
**Shanghai**

Liderski nivo  
**Leading Self**

Fleksibilnost  
**Onsite Job**

Kontakt  
**Gavin Cao**

Pravno lice  
**ContiTech Holding China Co., Ltd**

Internal and external correspondence for the area of responsibility,  
close communication with production, R&D and quality department

Secure the supplies of production material on time

Support plants in respect of procurement or other related topics

## **Tvoj profil**

Usage of Contitech Purchasing Processes;  
Purchasing and Negotiation skills;  
Communication skills, including Presentation and Negotiation  
techniques to operate in different cultures;  
Analytical problem solving and ability for strategic thinking;  
Usage of IT Tools (SAP, Supply ON, MS Office, Fides);  
Understanding of supply chain procedures;  
Market knowledge;  
Technical understanding of specific components;  
Commercial knowledge, includes contract law etc;

## **Naša ponuda**

Ready to drive with Continental? Take the first step and fill in the online  
application.

## **O nama**

### **Continental Group:**

Continental develops pioneering technologies and services for  
sustainable and connected mobility of people and their goods. Founded  
in 1871, the technology company offers safe, efficient, intelligent and  
affordable solutions for vehicles, machines, traffic and transportation.  
In **2023**, Continental generated **preliminary** sales of **€41.4** billion and  
currently employs around 200,000 people in **56** countries and markets.

Since starting its business in China in 1994, Continental serves all major  
OEMs across all vehicle segments. We also develop and produce  
materials, functional parts, components, and systems for railway,  
machinery, mining and other important industries. So far, Continental  
has expanded its presence in 23 production locations and 28 R&D  
centers, representing a workforce of around 17,600 in the country.  
Continental offers market specific solutions to the Chinese market.

### **ContiTech Group Sector:**

ContiTech is one of the world's leading industry experts. Far beyond our  
roots as a rubber products manufacturer, we offer connected,  
environment-friendly, safe and convenient industry and service  
solutions using a range of materials for off-highway applications, on rails  
and roads, in the air, under and above the ground, in industrial  
environments, for the food industry and the furniture industry. As a  
group sector of Continental, ContiTech currently employs more than  
40,000 people in 40 countries and regions and is active as a global  
industrial partner in Asia, Europe, North America and South America.