# **Ontinental**

## Global IT Team Lead Sales, Logistics & Commercial Finance Applications - OESL (m/f/diverse)

### Responsabilități

The OESL IT department is newly conceived and being built now! With this pioneering effort, OESL IT will be flexible, fast, and forward-thinking. Our IT team will become a strategic advisory partner, strengthening digital capabilities and driving business success.

In your role as **Global IT Teamlead Sales, Logistics & Commercial Finance Applications**, you will work in a dynamic environment and shape the Sales, Logistics & Commercial Finance IT landscape with us. The role handles the relationship towards our business customers as well as to our internal and external suppliers for all Sales, Logistics & Commercial Finance applications. You will be an integral part of the OESL IT's new business applications team, having responsibility for approximately 20+ FTE`s.

Your Responsibilities:

- Define and manage the IT product portfolio strategy for Sales, Logistics & Commercial Finance applications, ensuring seamless integration with corporate objectives and alignment with sales, supply chain, and financial processes
- Develop and maintain application roadmaps that drive innovation, agility, and operational efficiency across sales, logistics planning, and commercial finance operations
- Responsible for all relevant business and finance SAP modules (e.g., SAP MM, SAP PP, SAP FI/CO, etc.)
- Take full responsibility for the IT product lifecycle, including planning, demand management, delivery, and outcome reporting, ensuring continuous improvement and proactive issue resolution.
- Foster a product-oriented culture with a BizDevOps approach, managing both domestic and international teams for seamless collaboration across time zones and business units
- Build and lead cross-functional product teams, promoting accountability, innovation, and high performance while empowering them to work independently using agile methods
- Ensure effective resource allocation across Sales, Logistics & Commercial Finance IT initiatives, maintain alignment with business priorities, and provide mentorship to foster team development and career growth
- Act as the central liaison between IT, Sales, Supply Chain, and Finance teams, ensuring IT solutions effectively support customer engagement, order fulfillment, supply chain optimization, and revenue management
- Maintain relationships with partners and suppliers in the Sales, Logistics & Commercial Finance Application space, ensuring best-inclass solutions and support
- Drive IT innovation by leveraging emerging technologies (AI, predictive analytics, automation, etc.) to modernize sales processes,



Job ID REF75913F

Domeniul de activitate Hannover

Nivelul de Leadership Leading People

Flexibilitatea programului de lucru **Hybrid Job** 

Persoană juridică ContiTech Vibration Control GmbH supply chain operations, and financial reporting

• Promote continuous improvement, optimizing IT-enabled customer experience, demand forecasting, supply chain efficiency, and revenue recognition to enhance competitiveness and operational excellence

#### Cerințe

- Degree in IT, business informatics / engineering / administration or equivalent
- Proven experience in managing a comprehensive portfolio of Sales, Logistics & Commercial Finance applications, ensuring their seamless integration into a modern IT architecture
- Expertise in IT solutions supporting Sales, order management, supply chain execution, logistics tracking and ERP (SAP modules)
- Experience driving digital transformation initiatives in sales automation, logistics planning, and financial processes, leveraging modern IT solutions to enhance transparency, customer experience, and operational efficiency
- Excellent communication and stakeholder management skills, with the ability to collaborate effectively between IT, sales, supply chain, finance, and external partners
- Strong knowledge of modern IT architectures, including cloud-based sales platforms, supply chain management systems, and finance analytics tools
- Exceptional understanding of sales management, supply chain processes and revenue recognition, with the ability to analyze and optimize processes for efficiency and compliance
- Business acumen and the capability to analyze complex sales, supply chain, and finance requirements and translate them into effective IT solutions
- Demonstrated experience in leading IT projects across multiple stakeholders and cross-functional teams, both locally and internationally
- Advanced skills in multi-project management, with the ability to manage priorities, align resources, and drive timely delivery of Sales, Logistics & Commercial Finance initiatives
- Strong leadership and coaching skills, with the ability to inspire, develop, and motivate high-performing, cross-functional teams
- Ability to articulate complex technical concepts and translate them into understandable language for executives and non-technical stakeholders

Applications from severely handicapped people are welcome.

#### Oferta noastră

#### About OESL IT

OESL IT is at the forefront of our transformation, being built from the ground up to be agile, forward-thinking, and strategic. As we shape the future of OESL, our IT team will play a pivotal role as a **strategic advisory partner**, driving digital capabilities and enabling business success across the organization.

#### Why Join OESL IT?

- **Greater Impact**: Take part in shaping the future of a newly formed, dynamic IT organization, with the opportunity to bring ideas to life and reap significant professional rewards.
- **Growth and Innovation**: Work in a fast-moving, cloud-based infrastructure and application environment that encourages innovation and offers opportunities for continuous growth and expanding your skill set.
- **Creative Space**: Experience the entrepreneurial spirit of a **start-up culture** within a global organization, enjoying both the creative freedom and the responsibility needed to thrive in modern working environments.
- **Tight-Knit Team**: Join a highly collaborative team where individuals have the power to shape their work, make meaningful contributions, and drive collective success.

Ready to drive with Continental? Take the first step and fill in the online application.

#### Despre noi

Coming from Continental, **Original Equipment Solutions (OESL)** is emerging as a stand-alone global leader in the automotive sector, with over 17,000 employees and €2 billion in annual sales. Operating in 15 countries across 35 locations, including technology centers, OESL will build on Continental's rich legacy to deliver high-quality parts to major OEMs and commercial vehicle customers worldwide.