

## SAM47\_Customer Project Manager 客户项目经理

### 工作职责

The Customer Project Manager leads and manages a project (Customer or Non Customer) within the specified time, budget and quality framework to the satisfaction of the customers (Internal & External), ensuring economic success for the company and profitability of the product over lifetime. It is the central interface of the project to customer and to business partners.

Has the entrepreneurial responsibility for the Projects Launch and determines the scope of performance. Guides the Core Team for all project related topics.

Accountable for the successful execution of all tasks necessary to achieve agreed functional, quality, timing and financial objectives.

- Define project goals ( financial, scheduling and quality goals).
- Staffing the project core team members with support from disciplines.
- Establish adequate project organization ( meeting structure, information/knowledge exchange, documentation, archiving).
- Setup an initial project plan in accordance with the BU's valid processes ( phases, deliverables, milestones/Q-Gates, etc.).
- Track the project progress, define corrective measures if deviating from the plan.
- Control the usage of released project budget and project resources per approved project plan.
- Report the project status in accordance with the valid tool and process set.
- Install and perform professional change management.
- Perform risk assessment, control and steer the implementation of risk counter measures.
- Representation of project at customer, negotiate with customer and suppliers.
- Leading the customer meeting .
- Coordination of customer's demand and problem solving.
- Clear tracking and leading of project issues.
- Monitor project team member efficiency and alignment with discipline heads for team member performance.
- Escalation for project demand to the management.
- Create prototypes planning.
- Manage the availability of internal prototypes and external prototypes.
- Follow the company prototype workflow and make sure cost tracking available for prototypes.

### 职位要求

- 1.Engineering or Business Administration Bachelor or Master Degree.
- 2.Business English fluent, technical communication skills in English.



职位号码

**REF73631J**

工作职能  
项目管理

所在地  
**Wuhu**

领导力级别  
个人贡献者

工作场所灵活度  
现场办公

招聘专员  
**huimin chen**

法律实体名称  
**Continental Automotive Systems Co., Ltd.**

3. At least 4 years of Professional experience in the Automotive Industry, preferably for Development and Application.

4. Discipline Project Leader of minimum 1 completed class M project or Technical Project Leader of a Class M project.

5. Leadership skills (giving direction, feedback, motivation, moderation) Skills in Negotiation, conflict management.

6. Intercultural experience to align and manage team members from different countries.

7. This position will base **in Wuhu Continental** to better serve local customer.

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关于我们

Continental develops pioneering technologies and services for sustainable and connected mobility of people and their goods. Founded in 1871, the technology company offers safe, efficient, intelligent and affordable solutions for vehicles, machines, traffic and transportation. In 2021, Continental generated sales of €33.8 billion and currently employs more than 190,000 people in 58 countries and markets. On October 8, 2021, the company celebrated its 150th anniversary.

The Automotive group sector comprises technologies for passive safety, brake, chassis, motion and motion control systems. Innovative solutions for assisted and automated driving, display and operating technologies, as well as audio and camera solutions for the vehicle interior, are also part of the portfolio, as is intelligent information and communication technology for the mobility services of fleet operators and commercial vehicle manufacturers. Comprehensive activities relating to connectivity technologies, vehicle electronics and high-performance computers round off the range of products and services.