

# Regional Category Manager Transportation Warehousing - GBS (TM)

## Feladatok

Please join us and contribute to our goals with your new role as Regional Category Manager Transportation & Warehousing within Purchasing ContiTech.

The Regional Category Manager Transportation & Warehousing is responsible for the regional Strategic Sourcing in the area of above mentioned Services.

The Regional Category approach creates a mutual added Value for all internal Customers in terms of commercial, logistical, and processual Enhancements by providing Expertise and Best Practices around the needs of the internal Customers as well as strengthening the relationship to strategic Business Partners (internally and externally).

- Lead all related purchasing activities, together with the Global Category Head, in the respective region related to:
  - - Transportation - FTL, LTL, premium, courier
  - - Warehousing - plant warehousing, distribution center etc.
- Drive negotiations considering best commercial and operational aspects and ensure compliance with valid rules
- Identify synergy potential where and whenever possible
- Ensure full coverage of all business requirements in the received offers
- Drive contractual coverage
- Act as point of escalation for operational topics
- Support operational improvements by negotiating commercial benefits
- Develop, improve and maintain rate cards standards
- Ensure proper upload of rate tables in SAP S4 HANA TM module where rolled out and demanded by the business
- Keep alignment between purchasing and internal customer strategy
- Oversee GBS managed tenders to ensure compliance if needed
- Identify together with internal customer sustainable transport options.

## Profilja

- Academic degree in business administration, engineering, or comparable qualification.
- Minimum 3 years of professional experience in Purchasing of large companies with international. background, preferably in technical purchasing (NPM area) with verifiable success.
- Experience in project management.
- Able to deal with contradicting targets.
- Knowledge of MS Office tools as well as in SAP R/3 and World Class Sourcing Platforms.



Job ID  
**REF73380C**

Munkaterület  
**Beszerzés**

Telephely  
**Timișoara**

Vezetői szint  
**Leading Self**

Munkahelyi rugalmasság  
**Hybrid Job**

Jogi egység  
**Continental Automotive Romania SRL**

- Excellent communication skills, both verbal and written, in English are essential.
- Further languages beneficial (e. g. German, Spanish, Chinese).
- Affinity for cooperation with people and intercultural competences.
- Strong negotiating skills, persuasion, and communication skills.
- Ability to work under pressure, driving execution.
- Creativity, reliability, integrity, teamwork, operates with global perspective.
- Willingness for business travels.

## **Ajánlatunk**

Ready to drive with Continental? Take the first step and fill in the online application.

## **Rólunk**

Continental develops pioneering technologies and services for sustainable and connected mobility of people and their goods. Founded in 1871, the technology company offers safe, efficient, intelligent and affordable solutions for vehicles, machines, traffic and transportation. In 2021, Continental generated sales of €33.8 billion and currently employs more than 190,000 people in 58 countries and markets. On October 8, 2021, the company celebrated its 150th anniversary.

The ContiTech group sector develops and manufactures, for example, cross-material, environmentally friendly and intelligent products and systems for the automotive industry, railway engineering, mining, agriculture and other key industries. Guided by the vision of “smart and sustainable solutions beyond rubber,” the group sector draws on its long-standing knowledge of the industry and materials to open up new business opportunities by combining various materials with electronic components and individual services.