

# Global Category Lead – Standard Parts & Components for ContiTech - GBS (TM)

## Tvoji zadaci

ONE ContiTech – The first choice for material driven solutions.

Functional lead of the Regional Category Managers and Buyers in the regions of EMEA, AMERICAS and APAC is part of the responsibility.

The Global Category approach creates a mutual added Value for all internal Customers in terms of commercial, logistical and processual Enhancements by providing Expertise and Best Practices around the needs of the internal Customers as well as strengthening the relationship to strategic Business Partners (internally and externally).

- Purchasing Strategy: Development and implementation of **Purchasing Strategies** in alignment with all respective stakeholders;
- SOURCING PROJECTS: Push and guide the identification, initiation and tendering of **global and regional Projects** in cooperation with our internal Customers and the respective purchasing responsible functions (e. g. Regional Categories, Sourcing Centers, etc);
- LEADING: **Managing the Regional roles** assigned to that position based on the leadership principles of ContiTech;
- POOLING & SUPPLIER REDUCTION: Push the Execution of Market Intelligence studies and ensure the ideal balance of **Competition and Pooling** through supplier reduction to achieve a maximum cost reduction contribution and best possible synergy effects;
- SUPPLIER RELATIONSHIP MANAGEMENT: Prioritize the development and promotion of **Global Strategic Suppliers** based on our requirements (SRM, Sustainability, Quality). Support Strategic Supplier Meetings helping to achieve additional benefits in the future;
- CONTRACTS: Target on increasing number of favorable **Global and Regional Price and Framework Agreements** in legal, logistical and commercial terms in close alignment with stakeholders and assure the implementation in respective regions;
- KPI's: Define, implement and track relevant **KPI's** on a global scale according to the ContiTech Target & KPI settings and process;
- COMPLIANCE: Ensure **Compliance** with Business Partner Code of Conduct, Continental Ethics and Values and all Corporate Guidelines.

## Tvoj profil

- Academic degree in business administration, engineering or comparable qualification;
- Minimum 5 years of professional experience in Purchasing of large companies with international background, preferably in technical purchasing (NPM area) with verifiable success;
- Experience in project management;
- Leadership experiences mandatory;
- Knowledge of MS Office tools as well as in SAP R/3 and World Class



ID posla  
**REF73373H**

Sektor  
**Purchasing**

Lokacija  
**Timișoara**

Liderski nivo  
**Leading Self**

Fleksibilnost  
**Hybrid Job**

Pravno lice  
**Continental Automotive Romania  
SRL**

Sourcing Platforms;

- Excellent communication skills, both verbal and written, in English are essential;
- Further languages beneficial (e. g. German, Spanish, Chinese);
- Affinity for cooperation with people and intercultural competences;
- Strong negotiating skills, persuasion and communication skills;
- Ability to work under pressure, driving execution;
- Creativity, reliability, integrity, teamwork, operates with global perspective;
- Willingness to travel worldwide.

## **Naša ponuda**

### **Pay for Performance:**

- Achievement Bonuses and Rewards;
- Relocation Bonus for non-Timisoara Residents;
- Recommendation Bonuses for new team members;
- Flexibility Program including flexible hours, mobile work and sabbaticals.

### **Wellbeing:**

- Health & Wellness (Private Health Insurance, Life Insurance, Sport activities etc.);
- Different discounts (glasses, tires, medical, shopping);
- In-house restaurant & coffee corners.

### **Life-Long Learning:**

- Technical, Soft Skills & Leadership trainings;
- Dedicated Programs and Conferences;
- Free Language Courses (English, German, French etc);
- Access to e-learning platforms;
- Career development opportunities (local and international);
- Internal development communities (Experts, Agile Community of Practice, Artificial Intelligence etc).

Ready to drive with Continental? Take the first step and fill in the online application.

## **O nama**

Continental develops pioneering technologies and services for sustainable and connected mobility of people and their goods. Founded in 1871, the technology company offers safe, efficient, intelligent and affordable solutions for vehicles, machines, traffic and transportation. In 2021, Continental generated sales of €33.8 billion and currently employs more than 190,000 people in 58 countries and markets. On October 8, 2021, the company celebrated its 150th anniversary.

The ContiTech group sector develops and manufactures, for example, cross-material, environmentally friendly and intelligent products and systems for the automotive industry, railway engineering, mining, agriculture and other key industries. Guided by the vision of “smart and sustainable solutions beyond rubber,” the group sector draws on its long-standing knowledge of the industry and materials to open up new

business opportunities by combining various materials with electronic components and individual services.