

# IT License Manager OESL (m/f/d) - REF72021G

## あなたの仕事内容

We are looking for a IT License Manager (m/f/diverse) for the locations Porto or Timisoara with the following responsibilities:

### License Management and Compliance

- Administer and manage all software and technology licenses, ensuring that the company remains in full compliance with both internal policies and external regulatory requirements.
- Conduct regular license audits to identify potential compliance issues, excess usage, or underutilized licenses, and address any discrepancies.
- Monitor license expiry and renewals, coordinating with procurement teams to ensure timely renewals and mitigate potential risks.
- Ensure that licenses are appropriately tracked, stored, and documented in a central system, with clear visibility for stakeholders.
- Changes of software usage terms or contracts (e.g. changed software license metrics, changes from perpetual licenses to subscriptions, software bundles etc.)
- Mergers & Acquisition activities (M&A transactions), especially before contracting license metric terms
- Software vendor audits
- Adaption of IT License Management strategy

### Cost Optimization and Reporting

- Analyze license usage across the company, identifying opportunities for cost-saving measures and making recommendations for improving the efficiency of license utilization.
- Produce detailed license utilization reports for senior leadership, highlighting areas for improvement and recommending optimization strategies.
- Negotiate with software vendors and service providers for favorable pricing, terms, and contract renewals.
- Definition of an adequate level of reports (scope, priority) and frequency, based on risk assessment and efficiency (effort and value-add)

### Vendor and Stakeholder Management

- Develop and maintain strong relationships with software vendors, ensuring alignment on licensing terms, conditions, and usage policies.
- Serve as the primary contact point for all license-related issues within the organization, working closely with the procurement, legal, and IT teams to resolve conflicts or ambiguities.
- Coordinate with internal stakeholders, including IT, legal, procurement, and business unit leaders, to ensure that software and technology needs are accurately reflected in license agreements.



ジョブID  
**REF72021G**

業務分野

勤務地  
**Hannover**

リーダーシップレベル  
**Leading Self**

勤務に関する柔軟性  
**Hybrid Job**

連絡先  
**Oliver Ridder**

法的事項  
**ContiTech Vibration Control GmbH**

## Risk Management and Legal Compliance

- Actively mitigate risks associated with software piracy, non-compliance, or unauthorized usage, implementing processes to identify and address violations.
- Stay updated on industry regulations and software compliance standards to ensure all licensing practices adhere to legal and contractual obligations.
- Work with legal and procurement teams to address and negotiate disputes related to license terms and conditions.

## Process Improvement

- Implement and maintain best practices for license management, ensuring all processes are streamlined, efficient, and auditable.
- Lead the development and deployment of a license management framework that includes guidelines, procedures, and documentation to be followed by all teams.

Applications from severely handicapped people are welcome.

## あなたのプロフィール

- Bachelor's degree in Information Technology, Business Administration, Supply Chain Management, or a related field.
- Required Certifications: Certified Software Licensing Professional (CSLP) or similar software asset management certification, ITIL Foundation
- Preferred Certifications: Certified Software Asset Manager (CSAM), Project Management Professional (PMP), Certified Procurement Professional
- 5+ years in software license management or IT procurement, with demonstrated success in overseeing software and technology licenses in a complex, multi-location environment.
- Led license compliance audits, identifying discrepancies and optimizing software usage across an enterprise with 15+ locations.
- Successfully negotiated software renewals and contracts, achieving cost savings of 10-15% while ensuring compliance.
- Developed and deployed a centralized license management system, improving visibility and control over license usage.
- Strong experience in collaborating with cross-functional teams, including IT, procurement, legal, and business units, to ensure smooth license management processes.
- Ability to lead audits and vendor negotiations, demonstrating leadership through influence and strategic decision-making.
- Experience in mentoring or training staff or stakeholders on best practices for license management and compliance.
- Fluent in English and German, another language helpful
- Exposure to international work content in previous roles

## オファー

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- Mobile and flexible working models
- Sabbaticals
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## 会社概要

Continental develops pioneering technologies and services for sustainable and connected mobility of people and their goods. Founded in 1871, the technology company offers safe, efficient, intelligent and affordable solutions for vehicles, machines, traffic and transportation. In 2022, Continental generated sales of €39.4 billion and currently employs around 200,000 people in 57 countries and markets.

The ContiTech group sector develops and manufactures, for example, cross-material, environmentally friendly and intelligent products and systems for the automotive industry, railway engineering, mining, agriculture and other key industries. Guided by the vision of “smart and sustainable solutions beyond rubber,” the group sector draws on its long-standing knowledge of the industry and materials to open up new business opportunities by combining various materials with electronic components and individual services.

## About OESL

Original Equipment Solutions (OESL) is emerging as a stand-alone global leader in the automotive sector, with over 17,000 employees and €2 billion in annual sales. Operating in 15 countries across 35 locations, including technology centers, OESL will build on Continental’s rich legacy to deliver high-quality parts to major OEMs and commercial vehicle customers worldwide.