

Global Category Manager (m/f/d) - Compounding materials

REF67221V

Tvoji zadaci

Category Strategy:

- Build up and maintain portfolio strategy in line with the BA needs and define a well balanced portfolio to minimize risk, to ensure flexibility, to get an advantage position on the supplier market.
- Define, deliver and update a Sourcing List.
- Identify and onboard new potential suppliers where the need is identified
- Identify any value improvement activities and steer implementation.
- To present and align the strategies with BA stakeholders

Commercial:

- To handle all negotiations at the Category Supplier
- To negotiate and maintain necessary global contracts
- To support Advance Purchasing with complex / difficult negotiations
- Manage suppliers in representation of the BA

Escalation Support:

- Support Region Purchasing for Quality, Supply and Commercial escalation
- Trouble shooting: Support the plants as next escalation level in case of supply problems (quality or delivery)

Reporting:

- Share market situation with stakeholders
- To report Categories performance in regular base
- Forecast expected price development

Tvoj profil

- Bachelor degree; in exceptional cases an equivalent professional experience
- At least several years in Purchasing, thereof a few years in automotive
- Strong Purchasing Portfolio Handling (Strategy, Supplier List, Market Know How, Portfolio Analyse, Forecast) & Contractualization
- Negotiation experience : RFQ, Offer analyse and comparison, Negotiation
- Risk Management Claim, Finance, Legal
- Ability to work within a remote team
- Project Management experience is a plus
- Functional or project leadership experience is a plus
- Several years exposure to international business
- Experience of living abroad is a plus
- Fluent English and good German language skills is a plus (written and



ID posla
REF67221V

Sektor
Purchasing

Lokacija
Hannover

Liderski nivo
Leading Self

Fleksibilnost
Hybrid Job

Kontakt
Oliver Ridder

Pravno lice
ContiTech Vibration Control GmbH

spoken)

- Business trip to be expected (up to 30% of working time max)

Applications from severely handicapped people are welcome.

Naša ponuda

The well-being of our employees is important to us. That's why we offer exciting career prospects and support you in achieving a good work-life balance with additional benefits such as:

- Training opportunities
- Mobile and flexible working models
- Sabbaticals
- and much more...

Sounds interesting for you? [Click here to find out more.](#)

Ready to drive with Continental? Take the first step and fill in the online application.

O nama

Continental develops pioneering technologies and services for sustainable and connected mobility of people and their goods. Founded in 1871, the technology company offers safe, efficient, intelligent and affordable solutions for vehicles, machines, traffic and transportation. In 2022, Continental generated sales of €39.4 billion and currently employs around 200,000 people in 57 countries and markets.

The ContiTech group sector develops and manufactures, for example, cross-material, environmentally friendly and intelligent products and systems for the automotive industry, railway engineering, mining, agriculture and other key industries. Guided by the vision of “smart and sustainable solutions beyond rubber,” the group sector draws on its long-standing knowledge of the industry and materials to open up new business opportunities by combining various materials with electronic components and individual services.