

# Global Category Manager (m/f/d) - Compounding materials REF67221V

## Responsabilități

### Category Strategy:

- Build up and maintain portfolio strategy in line with the BA needs and define a well balanced portfolio to minimize risk, to ensure flexibility, to get an advantage position on the supplier market.
- Define, deliver and update a Sourcing List.
- Identify and onboard new potential suppliers where the need is identified
- Identify any value improvement activities and steer implementation.
- To present and align the strategies with BA stakeholders

### Commercial:

- To handle all negotiations at the Category Supplier
- To negotiate and maintain necessary global contracts
- To support Advance Purchasing with complex / difficult negotiations
- Manage suppliers in representation of the BA

### Escalation Support:

- Support Region Purchasing for Quality, Supply and Commercial escalation
- Trouble shooting: Support the plants as next escalation level in case of supply problems (quality or delivery)

### Reporting:

- Share market situation with stakeholders
- To report Categories performance in regular base
- Forecast expected price development

## Cerințe

- Bachelor degree; in exceptional cases an equivalent professional experience
- At least several years in Purchasing, thereof a few years in automotive
- Strong Purchasing Portfolio Handling (Strategy, Supplier List, Market Know How, Portfolio Analyse, Forecast) & Contractualization
- Negotiation experience : RFQ, Offer analyse and comparison, Negotiation
- Risk Management Claim, Finance, Legal
- Ability to work within a remote team
- Project Management experience is a plus
- Functional or project leadership experience is a plus
- Several years exposure to international business
- Experience of living abroad is a plus
- Fluent English and good German language skills is a plus (written and



Job ID  
**REF67221V**

ID poziție  
**Achiziții**

Domeniul de activitate  
**Hannover**

Nivelul de Leadership  
**Leading Self**

Flexibilitatea programului de lucru  
**Hybrid Job**

Persoana de contact  
**Oliver Ridder**

Persoană juridică  
**ContiTech Vibration Control GmbH**

spoken)

- Business trip to be expected (up to 30% of working time max)

Applications from severely handicapped people are welcome.

## **Oferta noastră**

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- Training opportunities
- Mobile and flexible working models
- Sabbaticals
- and much more...

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## **Despre noi**

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The ContiTech group sector develops and manufactures, for example, cross-material, environmentally friendly and intelligent products and systems for the automotive industry, railway engineering, mining, agriculture and other key industries. Guided by the vision of “smart and sustainable solutions beyond rubber,” the group sector draws on its long-standing knowledge of the industry and materials to open up new business opportunities by combining various materials with electronic components and individual services.