

# ContiTech Export Control Business Partner

## Your tasks

### HOW YOU WILL MAKE AN IMPACT

The Export Control Business Partner will play a critical role in ensuring compliance with international trade regulations and export control laws. This position will be responsible directly supporting and managing the ContiTech sector, mitigating legal and regulatory risks supporting the overall export control departments. The position is part of the Global Legal Team and reports directly to the Export Control Team Lead for the US/CA region. The candidate needs an understanding of U.S. and Canada export control regulations, including the Export Administration Regulations (EAR), Foreign Trade Regulations (FTR), International Traffic in Arms Regulations (ITAR), U.S. and Canada sanctions/embargo regulations.

The Export Control Business Partner responsibilities include:

- Collaborate with internal stakeholders, including legal, finance, engineering, sales, and supply chain teams, to ensure export compliance requirements are integrated into business processes and decision-making.
- Document changes and write applications to government entities.
- Work with engineering, sales, and other department to gather information needed to submit export authorizations (e.g. license applications, agreements, permits), formal export classification requests, and advisory opinions to the appropriate government agency.
- Develop and implement export compliance policies and standardize procedure.
- Conduct regular risk assessments and audits to identify areas of potential non-compliance and implement corrective actions.
- Work with HR, sales and engineer regarding technology transfers and foreign national reviews.
- Provide targeted training according to the Export Control Training Program and develop and deliver export compliance training programs to educate employees on export control laws, regulations, and company policies.
- Serve as the primary point of contact for government authorities and regulatory agency inquires on export control matters.
- Prepare and submit required reports and disclosures to relevant government agencies, including voluntary disclosures of potential violations.
- Prepare export license applications and commodity classification requests for products/transaction within the business sectors.

## Your profile

### WHAT YOU BRING TO THE ROLE



Job ID  
**REF64000U**

Field of work  
**Compliance**

Location  
**Fairlawn**

Leadership level  
**Leading Self**

Job flexibility  
**Hybrid Job**

Legal Entity  
**Continental Tire the Americas, LLC**

- Bachelor's degree in economics, international business, or law or equivalent.
- 5 years of professional experience.
- Strong knowledge and understanding of the U.S. and CA Export Control Regulations and Sanctions.
- Good analytical and problem-solving skills.
- Excellent Verbal and Written Communication skills.
- Proficient in Microsoft Office Applications.
- Legal authorization to work in the U.S. is required. We will not sponsor individuals for employment visas now or in the future for this job posting.

#### **ADDITIONAL WAYS TO STAND OUT**

- Project management experience.
- SAP experience.
- SNAP-R and DECCS Experience.
- Experience in trade management software.
- Experience in export control licensing and classification process.

#### **Our offer**

##### **THE PERKS**

- Immediate Benefits
- Robust Total Rewards Package
- Paid Time Off
- Volunteer Time Off
- Tuition Assistance
- Employee Discounts, including tire discounts.
- Competitive Bonus Programs
- Employee 401k Match
- Diverse & Inclusive Work Environment with 20+ Employee Resource groups.
- Hybrid Work
- Employee Assistance Program
- Future Growth Opportunities, including personal and professional.
- And many more benefits that come with working for a global industry leader!

##### **EEO-Statement:**

EEO / AA / Disabled / Protected Veteran Employer. Continental offers equal employment opportunities to all qualified individuals, without regard to unlawful consideration to race, color, sex, sexual orientation, gender identity, age, religion, national origin, disability, veteran status, or any other status protected by applicable law. In addition, as a federal contractor, Continental complies with government regulations, including affirmative action responsibilities, where they apply. To be considered, you must apply for a specific position for which Continental has a current posted job opening. Qualifying applications will be considered only for the specific opening(s) to which you apply. If you would like to be considered for additional or future job openings, we encourage you to reapply for other opportunities as they become available. Further, Continental provides reasonable accommodations to qualified individuals with a disability. If you need assistance in the

application process, please reply to [Careers@conti-na.com](mailto:Careers@conti-na.com) or contact US Recruiting at 248.393.5566. This telephone line and email address are reserved solely for job seekers with disabilities requesting accessibility assistance or an accommodation in the job application process. Please do not call about the status of your job application, if you do not require accessibility assistance or an accommodation. Messages left for other purposes, such as following up on an application or non-disability related technical issues, will not receive a call back.

Ready to drive with Continental? Take the first step and fill in the online application.

## **About us**

Continental develops pioneering technologies and services for sustainable and connected mobility of people and their goods. Founded in 1871, the technology company offers safe, efficient, intelligent, and affordable solutions for vehicles, machines, traffic, and transportation. In 2023, Continental generated sales of €41.4 billion and currently employs around 200,000 people in 56 countries and markets.

ContiTech is one of the world's leading industry specialists. The Continental group sector offers its customers connected, environment-friendly, safe, and convenient industry and service solutions using a range of materials for off-highway applications, on rails and roads, in the air, under and above the ground, in industrial environments, for the food sector and the furniture industry. With about 42,000 employees in more than 40 countries and sales of some 6.8 billion euros (2023), the global industrial partner is active with core branches in Asia, Europe and North and South America.

Are you ready to shape the future with us?