

## Senior / Lead Purchaser (LCD)

### Tvoji zadaci

- Support the development of a material and suppliers strategy :

Conduct market analysis

Support the strategy definition with crossfunctional partners

Support the documentation and implementation of the supplier strategy in BA.

- Initiate the New Supplier Introduction Process
- Define the annual supplier list for own material groups which are reflected in the Category strategic paper based on Continental requirements
- Actively influence the sourcing process during development phase through:

Supplier selection

Negotiation of prices and closure of commercial conditions and contracts.

Preparing Sourcing decision sheet and decision.

Perform annual negotiations to constantly improve the cost situation of Continental Automotive in case of escalation

- Negotiate changes with suppliers
- Apply negotiation concepts (like Advanced negotiation concept) to actively support & execute bundling within the respective Category
- Ensure fulfillment of all necessary requirements by negotiating and concluding legally binding contracts with the respective suppliers
- Support re-design in cost reduction programs
- Drive improvement programs with suppliers
- Support new supplier development and maintain the supplier base in line with the strategy and technology roadmap of BA.
- Support supplier process development with focus on technology and methodology including sub-supplier management in co-work with internal stakeholder.
- Support gap analysis at supplier and initiating respective action plan. Drives management escalation at supplier if necessary.
- Coaches and challenging the supplier processes to accelerate and ensure automotive processes readiness with on-site presence.
- Support releases of suppliers together with SQM via VDA 6.3.process audit.
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ID posla  
**REF63701B**

Sektor  
**Purchasing**

Lokacija  
**Singapore**

Liderski nivo  
**Leading Self**

Fleksibilnost  
**Hybrid Job**

Pravno lice  
**Continental Automotive  
Singapore Pte. Ltd.**

## **Tvoj profil**

- University degree in Economics/Technical studies/Engineering or relevant professional experience
- 5 years of relevant experiences in Purchasing or Supplier Development.
- Capability to negotiate and operate with different cultures
- Experience in working with international teams on purchasing, quality, operations, engineering and supply chain topics.
- Understanding for different foreign cultures (NAFTA, Asia, several European cultures)

## **Naša ponuda**

Ready to take your career to the next level and join us at the start of something extraordinary? Apply now to become a part of AUMOVIO and drive the future mobility together with us!

## **O nama**

Continental's Automotive group sector is expected to be listed as independent company "AUMOVIO" in September 2025. With ~93,000 employees worldwide and annual sales of ~€20 billion, we are entering an exciting new era.

AUMOVIO stands for highly developed electronic products and modern mobility solutions. In addition to its strong market position with innovative sensor solutions, displays, and technologically leading braking and comfort systems, AUMOVIO has significant expertise in software, architecture platforms and assistance systems for the rapidly growing future market of software-defined and autonomous vehicles. Our purpose is clear: to make future mobility safe, exciting, connected, and autonomous.