

## Senior / Lead Purchaser (LCD)

### Tus actividades

- Support the development of a material and suppliers strategy :
  - Conduct market analysis
  - Support the strategy definition with crossfunctional partners
  - Support the documentation and implementation of the supplier strategy in BA.
- Initiate the New Supplier Introduction Process
- Define the annual supplier list for own material groups which are reflected in the Category strategic paper based on Continental requirements
- Actively influence the sourcing process during development phase through:
  - Supplier selection
  - Negotiation of prices and closure of commercial conditions and contracts.
  - Preparing Sourcing decision sheet and decision.
  - Perform annual negotiations to constantly improve the cost situation of Continental Automotive in case of escalation
- Negotiate changes with suppliers
- Apply negotiation concepts (like Advanced negotiation concept) to actively support & execute bundling within the respective Category
- Ensure fulfillment of all necessary requirements by negotiating and concluding legally binding contracts with the respective suppliers
- Support re-design in cost reduction programs
- Drive improvement programs with suppliers
- Support new supplier development and maintain the supplier base in line with the strategy and technology roadmap of BA.
- Support supplier process development with focus on technology and methodology including sub-supplier management in co-work with internal stakeholder.
- Support gap analysis at supplier and initiating repetitive action plan. Drives management escalation at supplier if necessary.
- Coaches and challenging the supplier processes to accelerate and ensure automotive processes readiness with on-site presence.
- Support releases of suppliers together with SQM via VDA 6.3.process audit.
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Job ID  
**REF63701B**

Área de trabajo  
**Compras**

Ubicación  
**Singapore**

Nivel de liderazgo  
**Autoliderazgo**

Flexibilidad laboral  
**Trabajo Híbrido**

Unidad jurídica  
**Continental Automotive  
Singapore Pte. Ltd.**

### Tu perfil

- University degree in Economics/Technical studies/Engineering or relevant professional experience
- 5 years of relevant experiences in Purchasing or Supplier

Development.

- Capability to negotiate and operate with different cultures
- Experience in working with international teams on purchasing, quality, operations, engineering and supply chain topics.
- Understanding for different foreign cultures (NAFTA, Asia, several European cultures)

## **Lo que ofrecemos**

Ready to drive with Continental? Take the first step and fill in the online application.

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## **Acerca de nosotros**

Continental develops pioneering technologies and services for sustainable and connected mobility of people and their goods. Founded in 1871, the technology company offers safe, efficient, intelligent and affordable solutions for vehicles, machines, traffic and transportation. In 2021, Continental generated sales of €33.8 billion and currently employs more than 190,000 people in 58 countries and markets. On October 8, 2021, the company celebrated its 150th anniversary.

The Automotive group sector comprises technologies for passive safety, brake, chassis, motion and motion control systems. Innovative solutions for assisted and automated driving, display and operating technologies, as well as audio and camera solutions for the vehicle interior, are also part of the portfolio, as is intelligent information and communication technology for the mobility services of fleet operators and commercial vehicle manufacturers. Comprehensive activities relating to connectivity technologies, vehicle electronics and high-performance computers round off the range of products and services.