

ContiTech_Sales Manager Japan, Surface Solutions Automotive

Descrição da função

- Responsible for the development and implementation of the global JOEM strategy together with the sales managers in the other regions (China, EU, Americas)
- Coordination of the global sales team for JOEMs
- Responsible to ensure project planning including setting priorities, coordinate and monitor project success to guarantee project targets (time, cost and quality)
- Active customer relationship management on middle and upper management level in Japan
- Observes competitive activities and identifies trends and new product ideas for JOEMs

Requisitos

- Bachelor degree or higher
- Minimum of 10 years professional experience in automotive industry
- Deep knowledge of the automotive industry and its processes esp. Japanese OEMs
- Management experience in sales function in an international cross-functional team
- International project management experience
- Language skills: Japanese and fluent English
- Excellent communication skills with the ability to communicate effectively across cultures and regions

O que oferecemos

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Identificação da vaga
REF61537Q

Área funcional
Marketing and Sales

Local
Yokohama

Nível de liderança
Leading People

Modalidade de trabalho
Hybrid Job

Contato
Tashiro, Shoma

Pessoa jurídica
ContiTech Japan Co., Ltd.