

ContiTech_Sales Manager Japan, Surface Solutions Automotive

Your tasks

- Responsible for the development and implementation of the global JOEM strategy together with the sales managers in the other regions (China, EU, Americas)
- Coordination of the global sales team for JOEMs
- Responsible to ensure project planning including setting priorities, coordinate and monitor project success to guarantee project targets (time, cost and quality)
- Active customer relationship management on middle and upper management level in Japan
- Observes competitive activities and identifies trends and new product ideas for JOEMs



Job ID
REF61537Q

Field of work
Marketing and Sales

Location
Yokohama

Leadership level
Leading People

Job flexibility
Hybrid Job

Contact
Tashiro, Shoma

Legal Entity
ContiTech Japan Co., Ltd.

Your profile

- Bachelor degree or higher
- Minimum of 10 years professional experience in automotive industry
- Deep knowledge of the automotive industry and its processes esp. Japanese OEMs
- Management experience in sales function in an international cross-functional team
- International project management experience
- Language skills: Japanese and fluent English
- Excellent communication skills with the ability to communicate effectively across cultures and regions

Our offer

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