

Global Category Lead - Metal Components for Industrial Solution

Náplň práce

Material and Supplier Strategy

Develop a material and supplier strategy:

- Conduct market analysis including scanning new suppliers

- Drive the strategy definition process with cross-functional partners

- Ensure that Continentals requirements are reflected in the strategy

- Document and implement the strategy in all BAs worldwide

- Conduct supplier evaluation and reflect its result into supplier strategy

Negotiation

Drive negotiations to constantly improve the cost situation of ContiTech with the support of cross-functions

Develop new sourcing markets and a global bundle opportunity cross all BAs

- Develop and execute state of the art negotiation concepts

- Negotiate non conformance cost with suppliers

Contract Management

Ensure fulfillment of all necessary requirements by negotiating and concluding legally binding contracts with the respective suppliers

Ensure the supplier contracts to be documented and issued on time

Data maintenance

Ensure in time implementation of correct Purchasing data in the respective IT-systems

Responsibility for monthly controlling and correction of local data and target achievement

Achieve best market conditions

Actively influence the sourcing process through:

- Supplier selection

- Negotiation of prices and closure of contracts

- Sourcing decision

Bundle the whole demand of ContiTech for own category

Ensure professional handling of projects

Leading ad-hoc projects Globally or per BA related to Reinforcements

Leading Cost-out projects, shortages and crisis management relating to Reinforcements

Continuous Cost reduction

- Support re-design or the cost saving activities

- Drive improvement programs with suppliers



ID pozície

REF54778S

Miesto práce

Sonepat

Úroveň vedenia ľudí

Leading Self

Flexibilita

Hybrid Job

Právnická osoba

ContiTech India Pvt. Ltd.

Material planning /Order desk

Support of material price planning and definition of forecasts for annual rebates and material price deviations

Ensuring short- mid- and long-term material supply of all related production facilities under consideration of optimized cost, quality and technological aspects

Internal and external correspondence for the area of responsibility, close communication with production, R&D and quality department

Material Escalation

Secure the supplies of production material on time

Support plants in respect of procurement or other related topics

Profil kandidáta

Bachelor Degree or higher or adequate long term professional experience

Čo ponúkame

- 10 or more years of professional experience in Purchasing or other relevant functions
- Proven experience in Purchasing functions and organisational principles; project management experience is a plus very good communicative skills & team player
- High own initiative and ability to work independently acc. to target settings Experience in leadership position
- Experienced in international cultures and business environment, worked in international Teams for minimum 3 years

Ready to drive with Continental? Take the first step and fill in the online application.

O nás

Continental develops pioneering technologies and services for sustainable and connected mobility of people and their goods. Founded in 1871, the technology company offers safe, efficient, intelligent and affordable solutions for vehicles, machines, traffic and transportation. In 2021, Continental generated sales of €33.8 billion and currently employs more than 190,000 people in 58 countries and markets. On October 8, 2021, the company celebrated its 150th anniversary. The ContiTech group sector develops and manufactures, for example, cross-material, environmentally friendly and intelligent products and systems for the automotive industry, railway engineering, mining, agriculture and other key industries. Guided by the vision of “smart and sustainable solutions beyond rubber,” the group sector draws on its long-standing knowledge of the industry and materials to open up new business opportunities by combining various materials with electronic components and individual services.