

Sales distribution Industrial - West

Descrição da função

- To achieve the Sales Target in Assigned Territory
- To control debtors management in assigned Territory
- Management and development of Channel Partners, OEM & Institutional customers to achieve given sales target.
- New Distribution development in untapped territories
- MIS related to Direct Sales Activities, Market Potential & Competition Activities.
- To provide Pre & After sales service to customers in the Region.



Identificação da vaga
REF52048Y

Local
Ahmedabad

Nível de liderança
Leading Self

Modalidade de trabalho
Hybrid Job

Pessoa jurídica
ContiTech India Pvt. Ltd.

Requisitos

Graduate Engineers

O que oferecemos

Sales & Marketing exposure through Channel Network & End Users for Industrial products

Ready to drive with Continental? Take the first step and fill in the online application.

Quem somos

ContiTech India Pvt. Ltd. (0353)

Continental develops pioneering technologies and services for sustainable and connected mobility of people and their goods. Founded in 1871, the technology company offers safe, efficient, intelligent and affordable solutions for vehicles, machines, traffic and transportation. In 2021, Continental generated sales of €33.8 billion and currently employs more than 190,000 people in 58 countries and markets. On October 8, 2021, the company celebrated its 150th anniversary. The ContiTech group sector develops and manufactures, for example, cross-material, environmentally friendly and intelligent products and systems for the automotive industry, railway engineering, mining, agriculture and other key industries. Guided by the vision of “smart and sustainable solutions beyond rubber,” the group sector draws on its long-standing knowledge of the industry and materials to open up new business opportunities by combining various materials with electronic components and individual services.