Internship - Strategic Partnership Management / Tire Digital Solutions - REF49574I

Your tasks

This internship opportunity is centered on Strategic Partnerships, which fosters long-term relationships that focus on joint services/solutions. As an intern, you would support the Strategic Partnership Manager in various topics, for example, supporting on legal documents such as NDAs and partnership contracts, preparing ideation workshops for potential partnerships and get first-hand experience on how to identify the right partners.

In addition, you will have the opportunity to work with an experienced diverse team across several regions in EMEA, APAC and the Americas at Digital Solutions.

This 6-months internship is scheduled to begin in March or April 2024 and will cover a range of topics and tasks:

- Assisting in legal topics like drafting partnership agreements, understanding, and communicating antitrust regulations in regard to partnerships
- Get insights in business and technical discussions with potential partners
- Support the planning and organization of ideation workshops
- Streamline the partnership process and its strategies by using our innovation tools
- Get insights about partnership KPIs and support with roadmap planning
- Identify strategic fit and visualize potential partnership opportunities
- Conduct market research and support competitive intelligence activities

Play your part in realizing the Tires Digital Solutions vision!

Your profile

- Student in Economics, Business Administration, Science Informatics, Engineering, Software or Computer Engineering or related fields
- Interest and passion for business development and collaboration with internal and external partners
- High interest in partnership and community building topics
- First experience in project management or business modeling
- Confident handling of MS Office-programs
- Very good English skills, written and spoken
- Very good communication and collaboration skills
- Team spirit, open-minded and analytical thinking

Please remember to attach your current certificate of enrollment and also your current transcripts of records and if applicable an extract of certificate for a mandatory internship. Those documents are mandatory
for processing your application.

If required, please submit your valid residence permit as well as your work permit, including the additional sheet.

Applications from severely handicapped people are welcome.

**Our offer**

You have the opportunity to...

- Develop your skills in an international business environment with real-life examples
- Work in a diverse, innovative and agile environment
- Try new things and push innovations and partnerships forward

Ready to drive with Continental? Take the first step and fill in the online application.

**About us**

Continental develops pioneering technologies and services for sustainable and connected mobility of people and their goods. Founded in 1871, the technology company offers safe, efficient, intelligent and affordable solutions for vehicles, machines, traffic and transportation. In 2022, Continental generated sales of €39.4 billion and currently employs around 200,000 people in 57 countries and markets.

With its premium portfolio in the car, truck, bus, two-wheel and specialty tire segment, the Tires group sector stands for innovative solutions in tire technology. Intelligent products and services related to tires and the promotion of sustainability complete the product portfolio. For specialist dealers and fleet management, Tires offers digital tire monitoring and tire management systems, in addition to other services, with the aim of keeping fleets mobile and increasing their efficiency. With its tires, Continental makes a significant contribution to safe, efficient and environmentally friendly mobility.