

Pricing Team Lead

Descrição da função

Manage strategic and administrative pricing to maximize sales and margin for the Business Region

Lead the pricing team defined for IAPAC.

Execute price increases, manage list prices, prepare, analyze quotations and rebates.

Evaluate competitive situations and make business decisions that maximize value and margin.

Define and constantly improve the pricing process to optimize efficiency, agility and data accuracy while maximizing contribution to the organization to meet the strategic profitability goals.

Requisitos

Profesional 5 years

Pricing experience

1-2 years in Marketing related job (Pricing, Business Intelligence)

Contact with international partners in job field

Project Management

O que oferecemos

Ready to drive with Continental? Take the first step and fill in the online application.

Quem somos

Continental develops pioneering technologies and services for sustainable and connected mobility of people and their goods. Founded in 1871, the technology company offers safe, efficient, intelligent and affordable solutions for vehicles, machines, traffic and transportation. In 2022, Continental generated sales of €39.4 billion and currently employs around 200,000 people in 57 countries and markets.

The ContiTech group sector develops and manufactures, for example, cross-material, environmentally friendly and intelligent products and systems for the automotive industry, railway engineering, mining, agriculture and other key industries. Guided by the vision of “smart and sustainable solutions beyond rubber,” the group sector draws on its long-standing knowledge of the industry and materials to open up new business opportunities by combining various materials with electronic components and individual services.



Identificação da vaga
REF47594Q

Local
Calcutá

Nível de liderança
Leading People

Modalidade de trabalho
Hybrid Job

Pessoa jurídica
**Phoenix Conveyor Belt India
Private Ltd.**