

# China DRIVE 2024 - Sales Trainee

## 工作职责

### Job Description

- New business acquisition (order intake)
- Account receivable management
- Annual productivity / engineering change / VAVE, etc. commercial topics negotiation
- New product promotion
- White-spot customer development
- Business opportunities and customer volume demand / budget planning
- Customer relationship maintenance
- Market / competitor intelligence tracking
- Customer strategy development & regular update

## 你的档案

### Education

- Excellent Bachelor or Master degree
- Fluent English (additional language beneficial)
- Majored in Electronic, Automotive Engineering related

### Practical Experience

- At least 6 months of practical experience internships or projects in an industrial related working field is preferred
- Fresh graduates or max 2 years of working experience in respective functions

### International and/or Intercultural Experience (optional)

- Through study abroad or internship is preferred
- Through working experience in an international environment / engagement in international associations is preferred

### Additional information

### Personality

- Creativity and ability to think out of the box
- Intercultural and communication skills
- Pro-active team player
- Entrepreneurial thinking
- Strong Customer and Quality mindset
- Eagerness to grow and quick learner

## 我们可以提供

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职位号码

**REF44985F**

工作职能

营销和销售

所在地

**Yang Pu Qu**

领导力级别

**Leading Self**

工作场所灵活度

**Onsite Job**

法律个体

**Continental Holding China Co., Ltd.**

application.