

China DRIVE 2024 - Sales Trainee

Responsabilități

Job Description

- New business acquisition (order intake)
- Account receivable management
- Annual productivity / engineering change / VAVE, etc. commercial topics negotiation
- New product promotion
- White-spot customer development
- Business opportunities and customer volume demand / budget planning
- Customer relationship maintenance
- Market / competitor intelligence tracking
- Customer strategy development & regular update

Cerințe

Education

- Excellent Bachelor or Master degree
- Fluent English (additional language beneficial)
- Majored in Electronic, Automotive Engineering related

Practical Experience

- At least 6 months of practical experience internships or projects in an industrial related working field is preferred
- Fresh graduates or max 2 years of working experience in respective functions

International and/or Intercultural Experience optional)

- Through study abroad or internship is preferred
- Through working experience in an international environment / engagement in international associations is preferred

Additional information

Personality

- Creativity and ability to think out of the box
- Intercultural and communication skills
- Pro-active team player
- Entrepreneurial thinking
- Strong Customer and Quality mindset
- Eagerness to grow and quick learner

Oferta noastră

Ready to drive with Continental? Take the first step and fill in the online



Job ID
REF44985F

ID poziție
Marketing & Vânzări

Domeniul de activitate
Yang Pu Qu

Nivelul de Leadership
Leading Self

Flexibilitatea programului de lucru
Onsite Job

Persoană juridică
Continental Holding China Co., Ltd.

application.