

China DRIVE 2024 - Sales Trainee

Descrição da função

Job Description

- New business acquisition (order intake)
- Account receivable management
- Annual productivity / engineering change / VAVE, etc. commercial topics negotiation
- New product promotion
- White-spot customer development
- Business opportunities and customer volume demand / budget planning
- Customer relationship maintenance
- Market / competitor intelligence tracking
- Customer strategy development & regular update

Requisitos

Education

- Excellent Bachelor or Master degree
- Fluent English (additional language beneficial)
- Majored in Electronic, Automotive Engineering related

Practical Experience

- At least 6 months of practical experience internships or projects in an industrial related working field is preferred
- Fresh graduates or max 2 years of working experience in respective functions

International and/or Intercultural Experience (optional)

- Through study abroad or internship is preferred
- Through working experience in an international environment / engagement in international associations is preferred

Additional information

Personality

- Creativity and ability to think out of the box
- Intercultural and communication skills
- Pro-active team player
- Entrepreneurial thinking
- Strong Customer and Quality mindset
- Eagerness to grow and quick learner

O que oferecemos

Ready to drive with Continental? Take the first step and fill in the online



Identificação da vaga
REF44985F

Área funcional
Marketing and Sales

Local
Yang Pu Qu

Nível de liderança
Leading Self

Modalidade de trabalho
Onsite Job

Pessoa jurídica
Continental Holding China Co., Ltd.

application.