

China DRIVE 2024 - Sales Trainee

Jūsų užduotys

Job Description

- New business acquisition (order intake)
- Account receivable management
- Annual productivity / engineering change / VAVE, etc. commercial topics negotiation
- New product promotion
- White-spot customer development
- Business opportunities and customer volume demand / budget planning
- Customer relationship maintenance
- Market / competitor intelligence tracking
- Customer strategy development & regular update

Reikalavimai

Education

- Excellent Bachelor or Master degree
- Fluent English (additional language beneficial)
- Majored in Electronic, Automotive Engineering related

Practical Experience

- At least 6 months of practical experience internships or projects in an industrial related working field is preferred
- Fresh graduates or max 2 years of working experience in respective functions

International and/or Intercultural Experience (optional)

- Through study abroad or internship is preferred
- Through working experience in an international environment / engagement in international associations is preferred

Additional information

Personality

- Creativity and ability to think out of the box
- Intercultural and communication skills
- Pro-active team player
- Entrepreneurial thinking
- Strong Customer and Quality mindset
- Eagerness to grow and quick learner

Mes siūlome

Ready to drive with Continental? Take the first step and fill in the online



Darbo ID
REF44985F

Darbo sritis
Rinkodara ir pardavimas

Vieta
Yang Pu Qu

Lyderystės lygis
Leading Self

Darbo laiko lankstumas
Onsite Job

Juridinis asmuo
Continental Holding China Co., Ltd.

application.