

# China DRIVE 2024 - Sales Trainee

## Ihre Aufgaben

### Job Description

- New business acquisition (order intake)
- Account receivable management
- Annual productivity / engineering change / VAVE, etc. commercial topics negotiation
- New product promotion
- White-spot customer development
- Business opportunities and customer volume demand / budget planning
- Customer relationship maintenance
- Market / competitor intelligence tracking
- Customer strategy development & regular update

## Ihr Profil

### Education

- Excellent Bachelor or Master degree
- Fluent English (additional language beneficial)
- Majored in Electronic, Automotive Engineering related

### Practical Experience

- At least 6 months of practical experience internships or projects in an industrial related working field is preferred
- Fresh graduates or max 2 years of working experience in respective functions

### International and/or Intercultural Experience (optional)

- Through study abroad or internship is preferred
- Through working experience in an international environment / engagement in international associations is preferred

### Additional information

### Personality

- Creativity and ability to think out of the box
- Intercultural and communication skills
- Pro-active team player
- Entrepreneurial thinking
- Strong Customer and Quality mindset
- Eagerness to grow and quick learner

## Unser Angebot

Ready to drive with Continental? Take the first step and fill in the online



Job ID  
**REF44985F**

Arbeitsbereich  
**Marketing & Vertrieb**

Standort  
**Yang Pu Qu**

Leadership Level  
**Leading Self**

Job Flexibilität  
**Onsite Job**

Rechtliche Einheit  
**Continental Holding China Co., Ltd.**

application.