

Global Category Manager - Production Equipment Purchasing

Your tasks

As „ Global Category Manager – Production Equipment Purchasing“(m/w) you are responsible for the machine investment purchase of miscellaneous machine groups with the Business Area TIRES. You are the Purchasing-Key Account for Tire Technologies and related Services, managing the strategic supplier-portfolio und collaborating with our stakeholders to ensure a maximized value add also beyond negotiation results.



In detail your tasks will be:

- Preparation and execution of high-value, international negotiations for production equipment and related services as worldwide Purchasing Key Account
- Interface and Stakeholder Management (External Suppliers, Engineering, Controlling, Legal and (Plant) Management)
- Supplier Management
 - Analysis of the global supplier market
 - Supplier evaluation and execution of supplier audits
 - Selection and development of suppliers, particularly focusing on best-cost suppliers
 - Creation and implementation of a global supplier- and sourcing-strategy
 - Claim and escalation management
- Contract Management
 - Planning, creation and negotiation of high-value, multi-year frame and joint development contracts
 - Creation and implementation of new cooperation concepts (e.g., volume contracts with call-offs, outsourcing of emergency remote support)
- Functional management and support of the plant purchasing departments in regard to your area of responsibility
- Support of plant and central functions in the preparation of budgets and capital requests
- Execution of make-or-buy decisions or initiation of value engineering projects

Job ID

REF41800C

Field of work

Purchasing

Location

Otrokovice 2

Leadership level

Leading Self

Job flexibility

Hybrid Job

Contact

Martin Holeček

Legal Entity

Continental Barum s.r.o.

Your profile

Job Requirements

- Academic Degree (master) in economics, engineering or natural sciences
- Long-term work experience in Strategic Purchasing, Sales or Purchasing related areas as well as a distinct technical understanding

- Expert in conducting complex negotiations
- Excellent communication and intercultural skills
- Experience in strategy development as well as strategy implementation
- A high degree of independence as well as experience in acting and deciding autonomously
- Experience in project management, preferably as project leader
- Experience in leadership of teams (functional), international context is preferable
- Understanding of business processes of various industrial enterprises
- Fluent English skills, German language skills preferable (written and spoken)
- Willingness to travel
- Profound MS Office skills (Outlook, Excel, Word, PowerPoint, Power BI, OneNote)
- Basic knowledge in SAP applications preferable

Our offer

Ready to drive with Continental? Take the first step and fill in the online application.

About us

We are one of the largest employers in the Zlín region and we offer you an interesting job in a stable and successful company with a rich social program.