

# Global Category Manager - Production Equipment Purchasing

## Ihre Aufgaben

As „ Global Category Manager - Production Equipment Purchasing“(m/w) you are responsible for the machine investment purchase of miscellaneous machine groups with the Business Area TIRES. You are the Purchasing-Key Account for Tire Technologies and related Services, managing the strategic supplier-portfolio und collaborating with our stakeholders to ensure a maximized value add also beyond negotiation results.



In detail your tasks will be:

- Preparation and execution of high-value, international negotiations for production equipment and related services as worldwide Purchasing Key Account
- Interface and Stakeholder Management (External Suppliers, Engineering, Controlling, Legal and (Plant) Management)
- Supplier Management
  - Analysis of the global supplier market
  - Supplier evaluation and execution of supplier audits
  - Selection and development of suppliers, particularly focusing on best-cost suppliers
  - Creation and implementation of a global supplier- and sourcing-strategy
  - Claim and escalation management
- Contract Management
  - Planning, creation and negotiation of high-value, multi-year frame and joint development contracts
  - Creation and implementation of new cooperation concepts (e.g., volume contracts with call-offs, outsourcing of emergency remote support)
- Functional management and support of the plant purchasing departments in regard to your area of responsibility
- Support of plant and central functions in the preparation of budgets and capital requests
- Execution of make-or-buy decisions or initiation of value engineering projects

Job ID  
**REF41800C**

Arbeitsbereich  
**Einkauf**

Standort  
**Otrokovice 2**

Leadership Level  
**Leading Self**

Job Flexibilität  
**Hybrid Job**

Ansprechpartner  
**Martin Holeček**

Rechtliche Einheit  
**Continental Barum s.r.o.**

## Ihr Profil

### Job Requirements

- Academic Degree (master) in economics, engineering or natural sciences
- Long-term work experience in Strategic Purchasing, Sales or Purchasing related areas as well as a distinct technical understanding

- Expert in conducting complex negotiations
- Excellent communication and intercultural skills
- Experience in strategy development as well as strategy implementation
- A high degree of independence as well as experience in acting and deciding autonomously
- Experience in project management, preferably as project leader
- Experience in leadership of teams (functional), international context is preferable
- Understanding of business processes of various industrial enterprises
- Fluent English skills, German language skills preferable (written and spoken)
- Willingness to travel
- Profound MS Office skills (Outlook, Excel, Word, PowerPoint, Power BI, OneNote)
- Basic knowledge in SAP applications preferable

## **Unser Angebot**

Ready to drive with Continental? Take the first step and fill in the online application.

## **Über uns**

We are one of the largest employers in the Zlín region and we offer you an interesting job in a stable and successful company with a rich social program.