

Sales Manager

Feladatok

Role/job description: Promoting the Brand Name, Achieve assigned yearly Sales and Margin Target, Preparation and submission of quotation, Payment Collection, Competition analysis, Identifying new Customers, Coordination / Liaison with related Departments and CFT members, Ensuring customer satisfaction, Providing prompt & superior customer support to clients for building up market credibility, Techno Commercial negotiation and securing the orders, knowledge of commercial terms and conditions, Obtaining the approval of technical data sheet, QAP and production clearance from the customers etc.

Profilja

B.E. Mechanical with exposure in Sales & Mktg. MBA is desirable.

Ajánlatunk

Ready to drive with Continental? Take the first step and fill in the online application.

Rólunk

Continental develops pioneering technologies and services for sustainable and connected mobility of people and their goods. Founded in 1871, the technology company offers safe, efficient, intelligent and affordable solutions for vehicles, machines, traffic and transportation. In 2022, Continental generated sales of €39.4 billion and currently employs around 200,000 people in 57 countries and markets.

The ContiTech group sector develops and manufactures, for example, cross-material, environmentally friendly and intelligent products and systems for the automotive industry, railway engineering, mining, agriculture and other key industries. Guided by the vision of “smart and sustainable solutions beyond rubber,” the group sector draws on its long-standing knowledge of the industry and materials to open up new business opportunities by combining various materials with electronic components and individual services.



Job ID
REF39657H

Telephely
Kolkata

Vezetői szint
Leading Self

Munkahelyi rugalmasság
Onsite Job

Jogi egység
**Phoenix Conveyor Belt India
Private Ltd.**