

## Retread Specialist

### 工作职责

Are you passionate about retread, tires, technology, and continuous improvement?

Do you want to be part of a global company shaping the future of mobility with smart and sustainable solutions?

Then this opportunity is for you!

At Continental, we are looking for a Retread Specialist to play a strategic and technical role, ensuring that our retread products and processes are applied with excellence and deliver the highest levels of performance and quality to our customers.

Your mission:

Be the technical link between Continental, our customers, and our retread partners – driving business growth through training, audits, technical visits, and continuous process improvement

You will:

- Support the sales team during customer visits by providing technical expertise that strengthens commercial discussions and value proposition
- Identify opportunities to expand retread business with existing customers and within the CLC network
- Highlight technical advantages that can support sales growth and customer retention
- Contribute to the development of new business opportunities by aligning technical solutions with customer needs
- Collect field insights and competitor information, sharing feedback to support business and product decisions
- identify market gaps, customer needs, and potential growth opportunities for the retread business
- Work closely with internal teams (Sales, Operations, Quality, R&D, Customer Service)
- Visit CLCs and customers to provide technical assistance and ensure proper process execution
- Monitor the performance of retreaded products in the field and report improvement opportunities together with Customer Service team
- Assist in the validation and introduction of new treads, compounds, and suppliers

### 职位要求

- English
- Bachelor's degree in Engineering, Business, or related field
- Experience in retread business and commercial skills
- Hands-on profile with strong technical curiosity and customer focus
- Strong hands-on profile with high autonomy in the field and with



职位号码

**REF37216S**

所在地

**Jundiaí**

领导力级别

个人贡献者

工作场所灵活度

混合式办公

法律实体名称

**Continental do Brasil Produtos Automotivos Ltda.**

customers

- Solid technical knowledge of retreading processes and materials
- Good communication and training delivery skills
- Analytical mindset to connect field observations with business impact
- Proficiency in Microsoft Office and intermediate computer skills

我们可以提供

Hybrid model

Pront@ para se juntar à equipa Continental? Candidate-se!

关于我们

About Continental:

Continental develops pioneering technologies and services for the sustainable and connected mobility of people and their goods. Founded in 1871, the technology company provides safe, efficient, smart and affordable solutions for vehicles, machinery, traffic and transportation. In 2021, Continental generated sales of €33.8 billion and currently employs more than 190,000 people in 58 countries and markets. On October 8, 2021, the company celebrated its 150th anniversary. With its premium portfolio of the division of cars, trucks, buses, two-wheelers and special tires, the Tires sector of the group provides innovative solutions in the area of tire technology. Smart products and services related to tires and the promotion of sustainability complete the product portfolio. For specialized dealers and fleet managers, the Tires sector offers digital tire monitoring and management systems, in addition to other services, with the objective of guaranteeing the operation of fleets and increasing their efficiency. With the supplied tires, Continental makes a significant contribution to safe, efficient and environmentally friendly mobility.

Ready to drive with Continental? Take the first step and fill out the online form.