

## SAM Sales Manager

### 工作职责

1. Get new business from responsible customers
2. Maintain and develop solid customer relationship
3. AR tracking to avoid overdue
4. R&D reimbursement tracking
5. Prototype reimbursement tracking
6. Annual productivity negotiation
7. Claim related topics negotiation
8. VAVE negotiation
9. Business development at white spot customers
10. Customer demand planning
11. Business opportunities planning

### 职位要求

1. Bachelor's degree or above.
2. 5+ years' experience in Automotive market.
3. Advanced customer experience is preferred.
4. Basic technical background (EBS,EAS,ACU,Sensors,etc).
5. Good knowledge of English language, fluent in spoken and written

### 我们可以提供

Address: 100 Huirong Road, Jiading Industrial Zone, Shanghai,  
P.R.China 201815

Ready to take your career to the next level and join us at the start of something extraordinary? Apply now to become a part of AUMOVIO and drive the future mobility together with us!



职位号码  
**REF2625K**

所在地  
**Shanghai**

领导力级别  
个人贡献者

工作场所灵活度  
现场办公

法律实体名称  
**Continental Automotive Systems  
Co., Ltd.**