

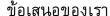
## **SAM Sales Manager**

## หน้าที่ความรับผิดชอบในงานของคุณ

- 1. Get new business from responsible customers
- 2. Maintain and develop solid customer relationship
- 3. AR tracking to avoid overdue
- 4. R&D reimbursement tracking
- 5. Prototype reimbursement tracking
- 6. Annual productivity negotiation
- 7. Claim related topics negotiation
- 8. VAVE negotiation
- 9. Business development at white spot customers
- 10. Customer demand planning
- 11. Business opportunities planning

## โปรไฟล์ของคุณ

- 1. Bachelor's degree or above.
- 2. 5+ years' experience in Automotive market.
- 3. Advanced customer experience is preferred.
- 4. Basic technical background (EBS,EAS,ACU,Sensors,etc).
- 5. Good knowledge of English language, fluent in spoken and written



Address: 100 Huirong Road, Jiading Industrial Zone, Shanghai, P.R.China 201815

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รหัสตำแหน่งงาน

**REF2625K** 

ที่ตั้ง

Shanghai

ระดับความเป็นผู้นำ

**Leading Self** 

ความยืดหยุ่นในการทำงาน ทำงานในบริษัท

นิติบุคคล

Continental Automotive Systems Co., Ltd.