

## **SAM Sales Manager**

## 담당 업무

- 1. Get new business from responsible customers
- 2. Maintain and develop solid customer relationship
- 3. AR tracking to avoid overdue
- 4. R&D reimbursement tracking
- 5. Prototype reimbursement tracking
- 6. Annual productivity negotiation
- 7. Claim related topics negotiation
- 8. VAVE negotiation
- 9. Business development at white spot customers
- 10. Customer demand planning
- 11. Business opportunities planning

## 지원자 프로필

- 1. Bachelor's degree or above.
- 2. 5+ years' experience in Automotive market.
- 3. Advanced customer experience is preferred.
- 4. Basic technical background (EBS,EAS,ACU,Sensors,etc).
- 5. Good knowledge of English language, fluent in spoken and written

## 처우 조건

Address: 100 Huirong Road, Jiading Industrial Zone, Shanghai, P.R.China 201815

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법률 고지

Continental Automotive Systems Co., Ltd.