

## SAM Sales Manager

### あなたの仕事内容

1. Get new business from responsible customers
2. Maintain and develop solid customer relationship
3. AR tracking to avoid overdue
4. R&D reimbursement tracking
5. Prototype reimbursement tracking
6. Annual productivity negotiation
7. Claim related topics negotiation
8. VAVE negotiation
9. Business development at white spot customers
10. Customer demand planning
11. Business opportunities planning

### あなたのプロフィール

1. Bachelor's degree or above.
2. 5+ years' experience in Automotive market.
3. Advanced customer experience is preferred.
4. Basic technical background (EBS,EAS,ACU,Sensors,etc).
5. Good knowledge of English language, fluent in spoken and written

### オファー

Address: 100 Huirong Road, Jiading Industrial Zone, Shanghai,  
P.R.China 201815

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法的事項  
**Continental Automotive Systems  
Co., Ltd.**