BestDrive Georgia Zone Store Manager

Descrição da função

About the Role
BestDrive is seeking a Georgia Zone Store Manager to coach and support the five Store Managers in Doraville, Cartersville, Forest Park, Marietta, and Valdosta. The five Store Managers report directly to the Georgia Zone Store Manager and have a dotted-line reporting relationship to Allan Cieniuch, National Operations Manager. The Georgia Zone Store Manager reports directly to Allan Cieniuch. This Atlanta-area, field-based role requires extensive, recurring travel across the five Georgia locations. Overnight travel may be required

What You'll Do

Store Operations & Leadership Support
• Meet regularly with each Store Manager to review priorities, set clear expectations, and follow up on commitments and performance.
• Help Store Managers resolve issues with staffing, scheduling, dispatch, shop workflow, service quality, and customer escalations.
• Help Store Managers coordinate the sharing of service trucks, qualified technicians, specialty casings, and new tire inventory across locations to meet customer demand.
• Provide on-site support during management vacancies and help maintain service continuity.
• Assess staffing, training, workflow, equipment, and service readiness needs.
• Help Store Managers develop and carry out plans to stabilize operations when staffing or service issues arise.
• Hold Store Managers accountable for store performance and agreed actions. Escalate unresolved issues and resource needs to the National Operations Manager.
• Support successful transitions to permanent store leadership.

Sales & Financial Performance Support
• Review store P&L and performance trends with Store Managers, including revenue, gross margin, labor costs, expenses, and inventory. Help managers identify corrective actions and follow up on progress.
• Support Store Managers and sales leadership in retaining and growing commercial accounts and aligning service capacity with customer commitments.

Training & Employee Development
• Deliver operational training and coaching to Store Managers, Service Leads, Technicians, and other operational employees.
• Help Store Managers identify skill gaps and develop training plans for their teams.
• Train teams on operational processes, inventory controls, workflow management, equipment use, and company systems.
• Monitor training effectiveness and document employee progress.

Identificação da vaga
REF100747U

Área funcional
Facility Management

Local
Atlanta

Nível de liderança
Leading Leaders

Modalidade de trabalho
Onsite Job

Horário de trabalho
Full Time

Pessoa jurídica
Continental Tire the Americas, LLC

• Partner with Safety and other functional teams to reinforce compliance and operational excellence.

Recruiting & Onboarding Support:
• Partner with HR, recruiting, and store leaders to identify staffing needs and prioritize openings.
• Participate in candidate interviews and operational assessments.
• Support Store Managers with onboarding so new hires have system access, equipment, safety orientation, and role-specific training. Follow up with managers on onboarding progress.
• Help identify and address retention and development opportunities.

Operational Improvement:
• Use store visits and performance reports to identify recurring problems such as service delays, overtime, inventory shortages, and equipment downtime.
• Reinforce company operating procedures and best practices.
• Monitor store readiness, service quality, staffing levels, and training completion.
• Help Store Managers set improvement priorities, track results, and report progress and recommendations to the National Operations Manager.

Requisitos

What We're Looking For

• At least three years of experience directly managing a commercial tire location.
• Experience reviewing store P&L and using performance reports to guide decisions about sales, margin, labor, and expenses.
• Proven success developing, coaching, and training employees.
• Multi-location commercial tire or fleet service leadership experience preferred.
• Strong problem-solving, communication, and organizational skills.
• Working knowledge of heavy-duty commercial tire service, dispatch, inventory control, and fleet and equipment readiness.
• Strong commitment to safety, accountability, and operational excellence.
• Valid driver's license, ability to meet BestDrive driving requirements, and availability for extensive travel across Georgia.

O que oferecemos

Work Environment & Expectations

- Exposure to varying weather conditions, noise, heavy equipment, and moving vehicles
- Regular interaction with fleet customers, technicians, and delivery vehicles
- Flexible scheduling required, including early mornings, evenings, weekends, and on-call service support as business needs require
- Strong emphasis on safety, compliance, attendance, and operational

accountability

Physical Requirements

- Ability to occasionally lift 150+ lbs
- Ability to occasionally push or pull 200+ lbs
- Ability to stand, walk, bend, kneel, and work in a physically demanding environment

THE PERKS -

- Immediate Benefits
- Paid Time Off
- Employee Discounts, including tire discounts
- Employer 401(k) Match
- Diverse & Inclusive Work Environment
- Employee Assistance Program
- Future Growth Opportunities
- And more benefits that come with working for a global industry leader!

Why This Role Matters

You'll give Georgia Store Managers a consistent point of support for solving problems, developing their teams, and following through on performance commitments.If you are a hands-on leader who enjoys developing people, solving operational challenges, and driving results in the field, we'd love to hear from you.

Apply today and help shape the future of BestDrive operations.

EEO-Statement:

EEO / Disabled / Protected Veteran Employer. Continental offers equal employment opportunities to all qualified individuals, without regard to unlawful consideration to race, color, sex, sexual orientation, gender identity, age, religion, national origin, disability, veteran status, or any other status protected by applicable law. In addition, as a federal contractor, Continental complies with government regulations, including affirmative action responsibilities for qualified individuals with a disability and protected veterans, where they apply. To be considered, you must apply for a specific position for which Continental has a current posted job opening. Qualifying applications will be considered only for the specific opening(s) to which you apply. If you would like to be considered for additional or future job openings, we encourage you to reapply for other opportunities as they become available. Further, Continental provides reasonable accommodations to qualified individuals with a disability. If you need assistance in the application process, please reply to Careers@conti-na.com or contact US Recruiting at 800-821-2727. This telephone line and email address are reserved solely for job seekers with disabilities requesting accessibility assistance or an accommodation in the job application process. Please do not call about the status of your job application, if you do not require accessibility assistance or an accommodation. Messages left for other purposes, such as following up on an application or non-disability related technical issues, will not receive a call back.

Ready to drive with Continental? Take the first step and fill in the online application.

Quem somos

BestDrive, a wholly owned subsidiary of Continental, is quickly becoming the top choice among commercial trucking fleets for our high-quality products and exceptional service. BestDrive Commercial Tire Centers specializes in providing fleet customers with innovative tire solutions including award-winning Continental and General Tire brand products, innovative commercial solution products such as ContiPressureCheck, and a wide array of multi-brand truck tires to address all market segments. Since our founding in 2012, we presently have 25 locations throughout the United States and continue to rapidly expand our footprint throughout the country.